

# SBA 7(A) LENDERS

## Preferred (PLP), SBAExpress, Community Advantage and Veteran Incentive Lenders

\*\* denotes Veteran Incentive Lender

LENDER & CONTACT INFORMATION	<u>PL</u> <u>P</u>	<u>SBA</u> <u>Expres</u> <u>s</u>	<u>Communit</u> <u>y</u> <u>Advantage</u>
Atlantic Union Bank 1800 Robert Fulton Drive Reston, Virginia, 20191 Kwame Asiedu , Portfolio Manager II 703.871.1055 Ext. 2927 703.477.5181 Cell Kwame.Asiedu@AtlanticUnionBank.com <a href="https://www.atlanticunionbank.com/business/lending">https://www.atlanticunionbank.com/business/lending</a>	X	X	
1st Advantage Federal Credit Union 110 Cybernetics Way Yorktown, VA 23693 Paul Szabo, Business Relationship Manager 757-886-3300 pszabo@1stadvantage.org		X	
ABNB Federal Credit Union 830 Greenbrier Circle Chesapeake, VA 23320 Dan Grubb, Business Services Manager 757-523-5300 EXT.3371		X	
American National Bank & Trust 628 Main Street Danville, VA 24541 Randy McDaniel (434) 773-2295		X	
American National Bank & Trust 18321 Forest Road Lynchburg, VA 24502 Karen P. Kinnier (434) 386-6301		X	
American National Bank & Trust 3609 Old Halifax Road South Boston, VA Ronnie Moore (434) 575-8597		X	
Atlantic Capital Bank, N.A. 4870 Sadler Road, Suite 300, Glen Allen, VA 23060 Dennis Wagner, Vice President/SBA Lending (540) 850-7799 Dennis.Wagner@atlcapbank.com	X	X	

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<p>Bank of America 1-888-600-4000 or contact your local branch.</p> <p>In Hampton Roads area, contact: Samantha Damian, Senior Small Business Relationship Manager First Colonial Financial Center T:757.213.6561   F: 757.213.6576 920 First Colonial Road, Virginia Beach, VA 23454 Samantha.l.damian@bankofamerica.com</p>	X	X	
<p>The Bank of Southside Virginia 17208 Halligan Park Road Carson, VA 23830 Kenneth E. Adams, First Vice President (434) 246-5211 FAX 246-8402</p> <p>Eric L. Crawford Branch Manager/Banking Officer (804) 861-3161 FAX (804) 861-3183</p>		X	
<p>Bank of Clarke County 202 N Loudoun St Winchester VA 22601 Joe Zmitrovich, Senior Vice President/Chief Lending Officer 540-664-4942 (direct) 800-650-8723</p>		X	
<p>BayPort Credit Union 11820 Fountain Way, Suite 400 Newport News, VA 23606 Jennifer Coyne, Vice President (757) 873-4037 or 800-928-8801</p>		X	
<p>Benchmark Community Bank 100 S. Broad Street Kenbridge, VA 23944 Janice D. Puleo, Loan Specialist (434) 676-2666, ext 1135</p>		X	
<p>Blue Ridge Bank 17 W. Main Street Luray, VA 22835 Misty Deeds (540) 843-5212</p>		X	
<p>Business Finance Group, Inc. (<b>Community Advantage Loan Program only</b>) 3930 Pender Drive, Suite 300 Fairfax, VA 22030 Amy Rowan Phone: (703) 667-5049 Email: <a href="mailto:arowan@businessfinancegroup.org">arowan@businessfinancegroup.org</a> URL: <a href="http://www.businessfinancegroup.org">http://www.businessfinancegroup.org</a></p>			X

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Business Lenders, LLC 50 State House Square Hartford, CT 06103 Penn Ritter, President and CEO (860) 244-9202	X		
Capital One, N.A. Visit <a href="http://www.capitalone.com/small-business-bank/financing/">http://www.capitalone.com/small-business-bank/financing/</a> or call 1-800-867-0904		X	
CapitalSource Bank 2205-K Oak Ridge Rd #217 Oak Ridge, NC 27310 Brian Misenheimer, Vice President (336) 298-7231 FAX (301) 272-3809 <a href="mailto:bmisenheimer@capitalsource.com">bmisenheimer@capitalsource.com</a>	X		
CEI 7(a) Financing LLC Rob Wilson, CEO <a href="mailto:rwilson@cei7a.com">rwilson@cei7a.com</a> (207-253-7715) <a href="http://www.cei7a.com">www.cei7a.com</a>			
Celtic Bank <a href="https://www.celticbank.com/products/business/sba-7a-loans">https://www.celticbank.com/products/business/sba-7a-loans</a> or Call 1.877.251.2873  Celtic Express Loans from \$20,000 up to \$150,000: 1.866.644.0042 or see <a href="https://www.celticbank.com/express">https://www.celticbank.com/express</a>	X	X	
Central Virginia Federal Credit Union Kevin Harvey, Business Services Specialist (434) 528-9016, ext. 1074 <a href="mailto:kharvey@cvfcu.com">kharvey@cvfcu.com</a>			
Chesapeake Bank 1229 Lafayette Street, Suite 202 Williamsburg, VA 23185 Leigh Houghland, Senior Vice President (757) 253-9030  5501 Patterson Ave Richmond, Va. 23226 David Younce, Assistant Vice President (804) 939-6403			
Citizens Bank and Trust Company 126 South Main Street Blackstone, VA 23824 Cetric Gayles, Vice President (434) 292-8118		X	
City National Bank (800) 722-5945 <a href="https://www.cnb.com/lending/loans-lines-credit/small-business/sba-lending.asp">https://www.cnb.com/lending/loans-lines-credit/small-business/sba-lending.asp</a>	X	X	

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Commerce Bank (TD Bank, N.A.) 1 Royal Road Flemington, NJ 08822 Tom Thompson, Vice President Phone (888) 751-9000	X	X	
Community Bank of the Chesapeake 1320 Central Park Boulevard, Suite 408 Fredericksburg, VA 22401 David Belman, Vice President (540) 412-0164		X	
CornerStone Bank, N.A. 457 E. Nelson Street Lexington, VA 24450 Robert Hobbs, Commercial Lender (540) 463-2222 FAX 463-1011 <a href="mailto:hobbssb@csbva.com">hobbssb@csbva.com</a>		X	
Dollar Bank 501 S. Independence Blvd. Virginia Beach, VA. 23452 Robin Witt Gregory, Vice President Business Banker 757.284.5023 <a href="mailto:rgregory027@dollarbank.com">rgregory027@dollarbank.com</a> Lending in Chesapeake, Norfolk and Virginia Beach		X	
EagleBank 7815 Woodmont Ave. Bethesda, MD 20814 Ginny Heine, Executive Vice President (240) 497-2951	X	X	
Essex Bank 1325 Tappahannock Blvd. Tappahannock, VA 22560 (804) 443-8500			
Farmers & Merchants Bank Broadway Branch Donna Brown (540) 713-2568		X	
Fauquier Bank 10 Court House Square Warrenton, VA 20186 Wendy Emery, Vice President / Commercial Lender (540) 349-0224 347-6701 fax <a href="mailto:wendy.emery@tfb.bank">wendy.emery@tfb.bank</a>		X	
Gary L. Jones II, Vice President Senior Commercial Relationship Manager 8780 Centreville Road			

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Manassas, VA 20110 703/656-7377 703/656-7374 FAX gary.jones@TFB.bank			
Fidelity Bank 1122 Pace Street, 1st Floor Covington, GA 30014 Danny Preston, Senior Vice President (404) 895-8905 FAX (770) 784-2784	X		
Fifth Third Bank See <a href="https://www.53.com/content/fifth-third/en/business-banking/borrowing/small-business-lending.html">https://www.53.com/content/fifth-third/en/business-banking/borrowing/small-business-lending.html</a> or call 1-877-534-2264	X	X	
First Bank & Trust Company <b>Covering Southwest Virginia area west of Wytheville including counties of Russell, Washington, Wise, Smyth, Scott, Lee, Dickenson and Buchanan</b> 359 West Main Street Lebanon, VA 24266 John Rock, Senior Vice President (276) 889-4622 <a href="mailto:jrock@firstbank.com">jrock@firstbank.com</a>  <b>Covering Bristol, Virginia area</b> 1185 N. State of Franklin Road Johnson City, TN 37602 Wes Fletcher, Loan Officer (423) 282-3850 <a href="mailto:wfletcher@firstbank.com">wfletcher@firstbank.com</a>  <b>Covering Christiansburg, Fairlawn, Lynchburg, Roanoke, Rocky Mount and Wytheville</b> 17011 Forest Road Forest, VA 24551 (434) 455-0888 <u><a href="#">For Commercial Loans</a></u> Carey Wrenn, Senior Vice President <a href="mailto:cwrenn@firstbank.com">cwrenn@firstbank.com</a>  <u><a href="#">For Agriculture Loans</a></u> H.B. Hunter, Vice President <a href="mailto:hbhunter@firstbank.com">hbhunter@firstbank.com</a>  <b>Covering Bridgewater, Harrisonburg, Verona, Waynesboro, Staunton, Winchester and Woodstock</b> <u><a href="#">For Commercial Loans</a></u> John Bowers, Senior Vice President 1030 Richmond Avenue	X	X	

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Staunton, VA 24401 (540) 885-8000 <a href="mailto:jpbowers@firstbank.com">jpbowers@firstbank.com</a>  <b><u>For Agriculture Loans</u></b> Bradley Webb, Vice President 120 University Blvd Harrisonburg, VA 22801 (540) 434-0671 <a href="mailto:bwebb@firstbank.com">bwebb@firstbank.com</a>			
First-Citizens Bank & Trust Company See <a href="https://www.firstcitizens.com/business/small-business/sba-loans">https://www.firstcitizens.com/business/small-business/sba-loans</a> or call 1-866-322-4249	X	X	
First Community Bank P.O. Box 989 Bluefield, VA 24605 276-322-5487			
First National Bank Vice President and Sales Manager Mobile: 804.513.7700 <a href="mailto:phillipsd@fnb-corp.com">phillipsd@fnb-corp.com</a>	X	X	
FVCbank 7900 Sudley Road, Suite 100 Manassas, VA 20109 James C. Elliott, Senior Vice President (703) 656-7291 <a href="mailto:jelliott@fvcbank.com">jelliott@fvcbank.com</a>  Terry L. Elliott, Senior Vice President (703) 436-3851 <a href="mailto:telliott@fvcbank.com">telliott@fvcbank.com</a>		X	
Freedom First Credit Union 5305 Valleypark Suite 9 Roanoke, VA 24019 (540) 375-7781			
Frontier Community Bank 400 Lew Dewitt Blvd. Waynesboro, VA 22980 Christopher S. Chamberlin, Executive Vice President (540) 932-9100 FAX 943-4833 <a href="mailto:cchamberlin@frontiercommunitybank.com">cchamberlin@frontiercommunitybank.com</a>		X	
<b>**<u>Fulton Bank</u></b> 4429 Bonney Road, Suite 100 Virginia Beach, VA 23462 Sabrina Davis – Vice President 757-223-4306 (Direct) 757-503-0232 (Cell)	X	X	

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<p>sdavis@fultonbank.com</p> <p>9030 Stony Point Parkway, Suite 150 Richmond, VA 23235 John Ramirez III, Vice President (804) 565-4410 joramirez@fultonbank.com</p> <p>2219 York Rd., Suite 400 Timonium MD 21093 Angela Wilczynski, SBA Regional Lender (410) 427-3566 awilczynski@fultonbank.com</p>			
<p>Hanmi Bank 928 S. Western Ave., #260 Los Angeles, CA 90006 213-427-5722</p>	X	X	
<p>Independence Bank 1370 South County Trail East Greenwich, RI 02818 (401) 886-4600 (888) 824-8873 Working Capital loans from \$25,000 to \$125,000 www.workingcapitalloan.com</p>	X	X	
<p>Langley Federal Credit Union 721 Lakefront Commons Newport News, VA 23606 Doris Jackson, Vice President (757) 224-4779</p>		X	
<p>Live Oak Bank 1741 Tiburon Dr Wilmington, NC 28403 910.790.5867 <a href="https://www.liveoakbank.com/small-business-loans/">https://www.liveoakbank.com/small-business-loans/</a></p>	X	X	
<p>M&amp;T Bank 3951 Westerre Parkway, Suite 300 Richmond, VA 23233 Christopher Fuller, Vice President, Business &amp; Professional Banking Relationship Manager (804) 754-4801 cfuller@mtb.com</p>	X	X	
<p>National Bank of Blacksburg 100 South Main Street Blacksburg, VA 24060 Jason Pospichal, Senior Vice President (540) 951-6255</p>		X	
<p>Navy Federal Credit Union Please call Business Services at 1-877-418-1462.</p>		X	

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<p>New Horizon Bank 2442 New Dorset Circle Powhatan, VA 23139 Brian K. Grizzard, Acting President &amp; CEO, SVP/Chief Credit Officer (804) 419-6363 bgrizzard@newhorizonbank.com 1870 Stoneridge Commerce Drive OR Tim Anonick, Vice President/Commercial Lender (804) 419-6513 cell (804) 873-2000 tanonick@newhorizonbank.com</p> <p>Will lend as far south as Mecklenburg County, west to Buckingham County (including Prince Edward County and in Farmville), north to Goochland County, and east to Chesterfield County.</p>		X	
<p>New Peoples Bank 101 Linden Square Drive Bristol, VA 24202 (423) 788-0098</p>		X	
<p>Newtek Small Business Finance, Inc. 60 Hempstead Ave., 6<sup>th</sup> Floor West Hempstead, NY 11552 Robert Rabuck, Senior Vice President (855) 284-3722</p>	X	X	
<p>Northwest Federal Credit Union 200 Spring Street Herndon, VA 20170 Tony Price, Vice President (703) 709-8900, ext. 4264</p>			
<p>Oak View National Bank 128 Broadview Avenue Warrenton, VA 20186 Sam Parker, Assistant Vice President (540) 359-7141</p>		X	
<p>Old Point National Bank Ghent Office 1812 Granby Street Norfolk, VA 23517 (757) 728-1873</p> <p>101 E. Queen Street Hampton, VA 23669 (757) 728-1254</p> <p>4139 Ironbound Road Williamsburg VA 23188 (757) 221-8387</p>		X	
<p>Park View Federal Credit Union</p>		X	



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1675 Virginia Avenue Harrisonburg, VA 22802 Kevin Nafziger, Loan Underwriter (540) 236-5763 FAX 540-879-2259 <a href="mailto:kevin.nafziger@pvfcu.org">kevin.nafziger@pvfcu.org</a>			
Pendleton Community Bank 57 South Main Street Harrisonburg, VA 22801 Jonah Pence, Senior Vice President (540) 421-7462 jpence@yourbank.com  300 North Main Street Franklin, WV 26807 Josh Byers, Vice President (304) 358-3622 x1108 <a href="mailto:jbyers@yourbank.com">jbyers@yourbank.com</a>		X	
Pioneer Bank 690 Berkmar Circle, Office H Charlottesville, Va. 22901 Reid Young Vice-President/Commercial Lending (434) 973-1754 FAX 973-1840 <a href="mailto:Ryoung@pioneerbks.com">Ryoung@pioneerbks.com</a>		X	
PNC Bank, N.A. 1-877-287-2654 <a href="https://www.pnc.com/en/small-business/borrowing/sba-financing.html">https://www.pnc.com/en/small-business/borrowing/sba-financing.html</a>	X	X	
Premier Bank 320 North 1 <sup>st</sup> Street Richmond, VA 23261 LaTanya Hicks, Assistant Vice President (804) 771-5215 Latanya.hicks@premierbankinc.com		X	
Radius Bank Susan Malan VP GGL Business Development Officer 9 Novelty Lane, Suite 1 Essex, CT 06426 smalan@radiusbank.com 617.645.4392 - Mobile	X	X	
Skyline National Bank  Anthony Edwards VP / Credit Administration (P) 276-773-2811 ext 1118 (C) 336-401-1698		X	

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<p>aedwards@skylinenationalbank.com</p> <p>Jonathan Kruckow, Executive Vice-President Chief Business Lending Officer Cell: 540-250-0280 jkruckow@skylinenationalbank.com</p> <p>Matt Martin, Vice-President/Commercial Loan Officer Office: 540-381-8121 mmartin@skylinenationalbank.com</p>			
<p>SmartBizLoans (in partnership with SBA Lending partners) <a href="https://www.smartbizloans.com/">https://www.smartbizloans.com/</a></p>			
<p>Sonabank, N.A. 11 A Main Street Warrenton, Virginia 20186 Michelle Douglas, Vice President 800-901-8022 mdouglas@sonabank.com</p> <p>2217 Princess Anne Street, Suite 212-1 Fredericksburg, VA 22401-3352 Teri Tosti, Vice President (800) 901-7943 ttosti@sonabank.com</p> <p>9495 Charter Gate Drive Mechanicsville, VA 23116 Jonathan Shearin, Commercial Relationship Manager (804) 832-7716 cell (804) 228-7735 jonathan.shearin@sonabank.com</p>	X	X	
<p>Southern Bank &amp; Trust Company 3720 Virginia Beach Blvd. Virginia Beach, VA. 23452 (757) 446-9408</p>		X	
<p>SunTrust now Truist 4555 Mansell Road, Suite 100 Alpharetta GA 30022 Ronnie Smith, First Vice President, SBA Lending Division 770-369-9945 Office Ronald.D.Smith@SunTrust.com</p>	X	X	
<p>Surrey Bank and Trust 940 Woodland Drive Stuart , VA 24171 Brian Barnes, Vice President-Government Lending (336) 783-3917 <a href="mailto:bbarnes@surreybank.com">bbarnes@surreybank.com</a> Lending Territory in Virginia: Counties of Carroll and Patrick</p>	X	X	

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Touchstone Bank 4300 Crossings Blvd. Prince George, VA 23875 Jim Sedlar, EVP/Chief Lending Officer (804) 324-7390 Jim.Sedlar@touchstone.bank			
United Bank 8270 Greensboro Drive, Suite 500 McLean, VA 22101 John Gusciora, Vice President (703) 584-3468		X	
United Midwest Savings Bank 14101 Panama City Beach Parkway, Suite 300 Panama City Beach, FL 32413 Fred Crispen, Sr. Vice President, SBA Small Loans 850-249-6886 – Direct 844-531-9722 – Ext. 1700 Toll Free <a href="https://www.umwsb.com/loans/business-loans/">https://www.umwsb.com/loans/business-loans/</a>	X		
UVA Community Credit Union 3300 Berkmar Drive Charlottesville, VA 22901 --Kelly A. Kahle, Commercial Relationship Manager (434) 964-2067 <a href="mailto:kelly.kahle@uvacreditunion.org">kelly.kahle@uvacreditunion.org</a> --Ethan A. Dunstan, Vice President of Business Banking <a href="mailto:ethan.dunstan@uvacreditunion.org">ethan.dunstan@uvacreditunion.org</a> --Logan Riddick, Business Services <a href="mailto:logan.riddick@uvacreditunion.org">logan.riddick@uvacreditunion.org</a>		X	
VCC Bank 7814 Carousel Lane Richmond, VA 23294 Zachary Petry, Vice President – Small Business Lending (804) 939-6172 <a href="mailto:zpetry@vccva.org">zpetry@vccva.org</a>  Matthew Ho Small Business Loan Officer (804) 939.6171 <a href="mailto:MHo@vccva.org">MHo@vccva.org</a>  <u>SOUTHWEST VIRGINIA AREA:</u> Cindy Green Snider, Small Business Loan Officer 110 Peppers Ferry Road, N.W. Christiansburg, VA 24073 (540) 260-3507 <a href="mailto:csnider@vccva.org">csnider@vccva.org</a>	X	X	
Village Bank		X	

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13319 Midlothian Turnpike Midlothian, VA 23113 Tom Kelley, Commercial Relationship Manager (804) 419-1236 TKelley@villagebank.com			
Virginia National Bank 404 People Place Charlottesville,, VA 22911 Kelly Potter, Senior Vice President (434) 817-7489 kelly.potter@vnb.com		X	
Virginia Partners Bank 410 William Street Fredericksburg, VA 22404 Bill Musseman, Senior Vice President, Commercial Banking T: 540-374-0323		X	
Wells Fargo Bank, N.A. 1021 E. Cary Street, 5 <sup>th</sup> Floor Richmond, VA 23219 Steve Schwarz 804-697-6821	X	X	
Woodforest National Bank Small Business Loan Center - 1-800-685-1631, SmallBusinessLendingCenter@woodforest.com or In Farmville/Prince Edward County: Frank Aleman, 434-315-0058, faleman@woodforest.com	X	X	

As of 1/8/2020